



# Managing the Challenges beyond money

LEARNING FROM THE NEW HORIZONS PROJECT IN  
CAMBRIDGESHIRE, PETERBOROUGH AND KINGS LYNN

# Welcomes and housekeeping

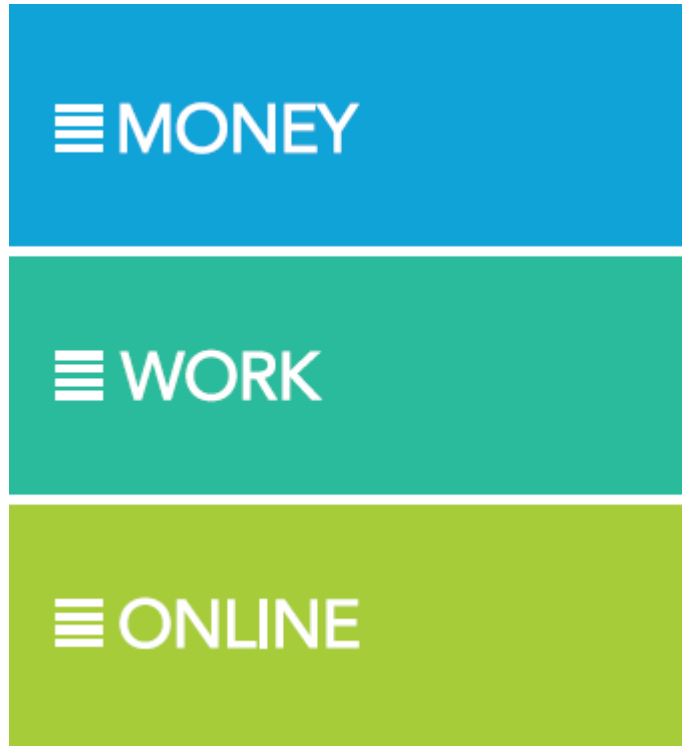
# Personalised Agendas

Please respect the workshop hosts by attending the session you have been allocated!



# Why are we talking ‘beyond money?’





Part of the Building Better Opportunities programme, funded by European Social Funding, and the Big Lottery



**NATIONAL  
LOTTERY FUNDED**



**European Union**  
European  
Social Fund

## Why help with money in an employability programme?



Cognitive bandwidth – Mani et al

<http://science.sciencemag.org/content/341/6149/976>

People in poverty performed better  
in tests if they had been asked to  
recall a proud moment or past  
achievement  
(Hal, Zhao and Shafir, 2014)

2014 – Making the case for money support

2015 – Meeting the challenges of change

2017 – The future for money support

2018 – The challenges beyond money



## Focus for today

TAKING CARE OF SELF

ADAPTING TO  
INDIVIDUAL NEEDS

KNOWING THE  
LANDSCAPE

# Learning from MMC - The right team

## EMPATHY

**Build trust quickly and professionally**

- Able to listen and respond in the moment
- Respect for each individual
- Look under the surface

## PRACTICAL

**Include full range of money support**

- Find 'quick wins'- things that make a difference now
- Solution focused - tackle the challenges experienced

## RESILIENT

**Acknowledge challenges / know limits**

- No perfect solutions
- High incidence of mental health needs in people supported
- Develop own self awareness

**What do you want to get out of  
today?**

**Round your table for 5mins**